

# WE FACILITATE BUSINESS GROWTH WITH OUR NETWORK OF CONNECTIONS

We Help To



## Business developers

Business opportunities in new markets, trading and penetration strategy implementation



## Technology Buyers

Consulting and evaluation services. Project management and outsourcing, nearshoring solutions



## Investors and funds

Roadshow services, M&A and quality deal flow. Scouting and confidential project management



## Fund Seekers

Fundraising, Equity and Debt financing. Co-financing and Co-Founding opportunities. Grants.

## HOW WE WORK?

Providing professional and practical steps based on our trustworthy relationships in our focus markets help us to offer a valid facilitating process using our network. We will inspire, share the experience with methods. A vast network of connections, partners, investors around the globe help us to solve problems for our customers and allow us to be pro-active in Europe, Scandinavia, Russia, Africa and the Middle East.

## GET IN TOUCH

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BUSINESS GROWTH****Business developers**

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trading and penetration strategy  
implementation

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**SERVICES****Business development and sales enhancement**

Market research, competitors analysis  
International trade, market penetration  
Outsourcing & Nearshoring services  
Commercialization & Sales operations  
Matching suppliers with manufacturers  
Connections with R&D centres  
Buying irrelevant leads

**Fundraising services**

Raising funds for seed stage ventures, startups or IP owners  
Equity & Debt financing  
Co-Financing and Co-Founding opportunities  
Alternative financing solutions  
Grant and EU funding (Horizon 2020)

**Services for investors and funds**

Investors acquisition to funds (Roadshows)  
M&A targeting  
Deal flow assurance  
Confidential project management)

**Technologies consultancy**

Companies digitalization  
Idea evaluation & proof of concept development services  
Cyber Security, AI, VR and Blockchain advisory  
Project management and talent acquisition services  
CTO services  
Finding quality development suppliers

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## OUR CLIENTS

**Business developers** - helping to analyze processes, fix issues which prevent to increase sales amounts or raise funds from private investors.

**Startups** - matching with investors in our network or helping to develop a proof of concept.

**Private investors, funds** - providing a quality deal flow, analysis and M&A targeting. Roadshow services and confidential project management.

**Sales/Trade managers** - bringing profitable sales orders in foreign markets by finding or matching with procurement opportunities.

**Procurement** - by finding and matching with specific suppliers, outsourcing/nearshoring opportunities.

**Manufacturers** - finding new partners, sales channels.

**Accelerators** - sharing experience and funding opportunities, pro-bono consulting, supporting members.

**Technology buyers** - evaluating the idea, finding experienced solution providers at no cost. Managing a project from A to Z.

**Technology services providers** - buying irrelevant leads..

## ACHIEVEMENTS

1. The Italian agriculture machinery manufacturer successfully entered the Russian market.

2. Lithuanian fish feed company successfully researched few Africa countries, entered Scandinavian and German speaking markets.

3. Russian grain trader found partner in the European market.

4. Talents from Turkey attracted to Austrian, Lithuanian companies in IT, and electrical engineering areas.

5. Manufacturer from Sweden found outsourcing partners for unique DIY product.

6. Digitized a sales processes for agro machinery spare parts wholesaler in Lithuania

7. China-based manufacturer entered Baltic States market by making a partnership with the biggest wholesaler.